

HOLANI CONSULTANTS PRIVATE LIMITED



Creating Possibilities, Creating Value

SEBI Registered Category-I Merchant Banker

The Power of Indian SMEs



SMEs have emerged as a highly vibrant and dynamic sector over the last five decades, playing a crucial role in India's economic development.

They provide large employment opportunities at lower capital costs, help industrialize rural areas, reduce regional imbalances, and ensure equitable distribution of national income and wealth.



SME Impact by the Numbers

30%

GDP Contribution

Significant share of India's
economic output

35%

Industrial Output

Major contributor to total production

46%

Export Share

Contributing near half of
international trade

60%

Total Employment

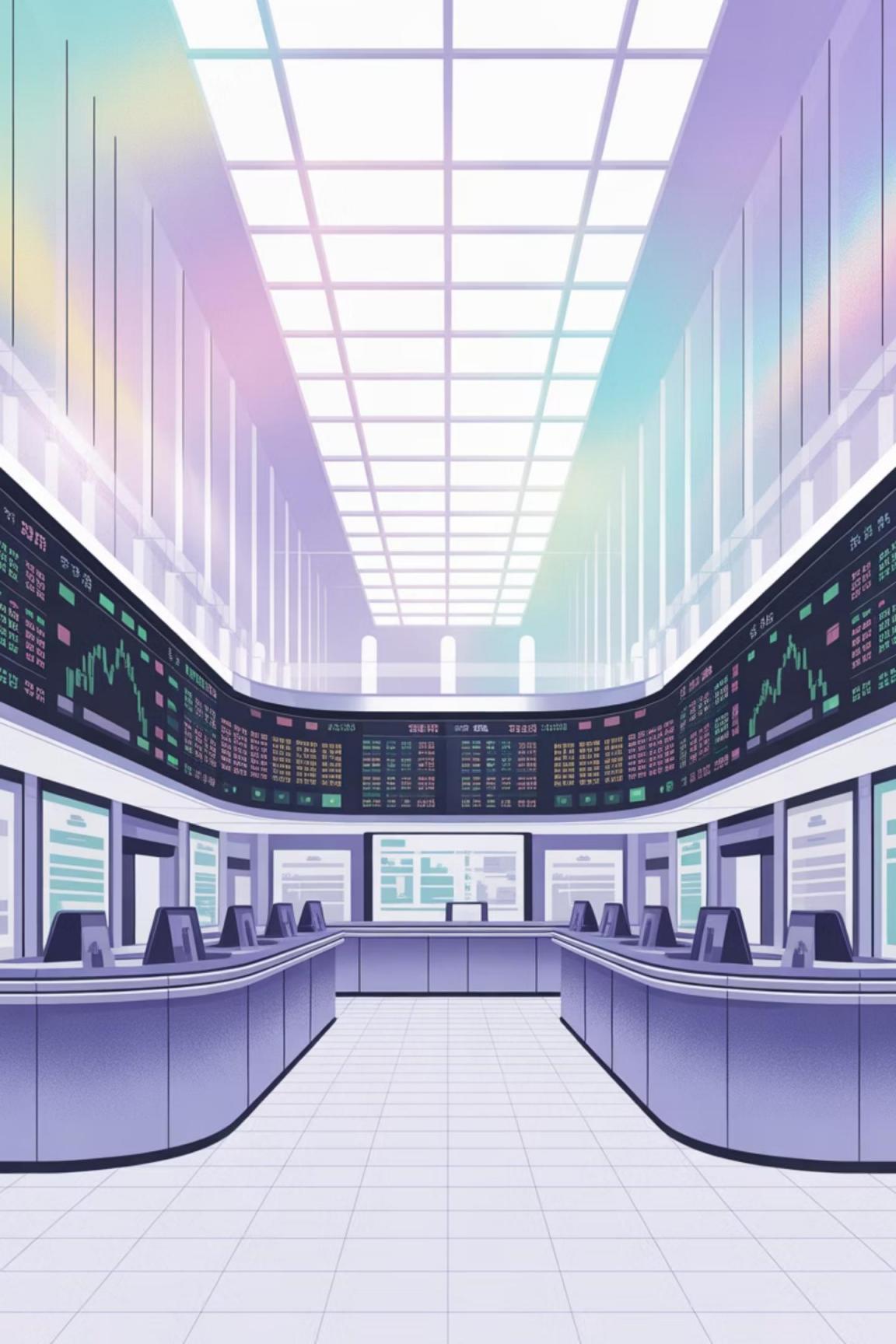
Employing more than 25 crore
people nationwide

1380+

Listed SMEs

Companies on Indian SME
bourses





SME Capital Market Platform

A credible and efficient marketplace bringing together sophisticated investors and growing corporates in India. This platform offers opportunities to invest in emerging businesses with exciting growth plans, innovative models, and commitment to good governance.

Customized Processes

Tailored systems to help companies become listed public entities

Capital Raising

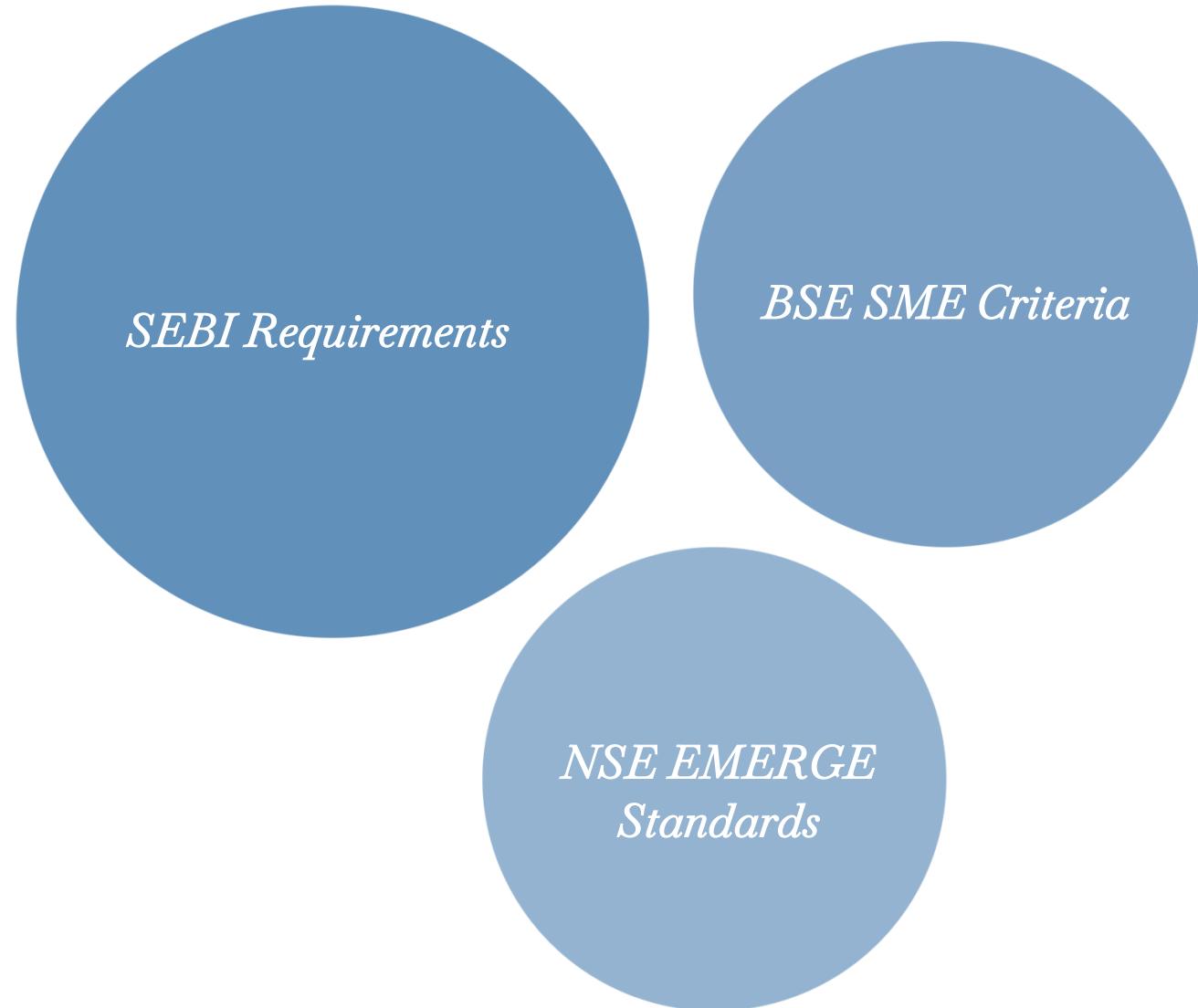
Ideal platform for credible, fast-growing businesses with strong governance

Growth Path

Perfect for companies not yet large enough for main board listing



SME Listing Eligibility



Multiple pathways ensure accessibility while maintaining quality standards for listing.

SEBI Requirements

- Post-issue paid-up capital maximum Rs. 25 crore
- Minimum application amount Rs. 2 lakhs
- Minimum IPO size 25% with 50 investors
- Mandatory market making for 3 years



Exchange-Specific Financial Criteria



BSE SME

Net tangible assets Rs. 3 crore, 3-year track record, net worth at least Rs. 1 crore for 2 preceding full financial years and positive cash accruals from operations



NSE EMERGE

3-year track record, operating profit of INR 1 crore from operations for any 2 out of 3 previous financial years., positive net worth required



Migration to Main Board

Paid-up capital more than Rs. 10 crore, NSE Emerge: Average market cap must be at least Rs. 100 crore (average price of the last 3 months). BSE SME: Average market cap (preceding 6 months) must be at least Rs. 100 crore. 2/3 non-promoter approval, clean SCORES record



Benefits of SME Listing



Easy Capital Access

Enormous financing opportunities and beneficial cost of funds



Reduced Borrowing Cost

Improved credit rating enables loans at lower interest rates



Stakeholder Comfort

Increased order book and better negotiated business terms



Value Unlocking

Fair value establishment and shares as currency for M&A, ESOPs



Tax Benefits

No tax on equity infusion, distressed purchases, or share buybacks



Visibility & Governance

Recognition, investor following, and strengthened internal controls



SME IPO Process



60 Days

Complete your SME IPO with easy processes and streamlined norms

01

Pre-IPO Structuring

Restructuring, preferential allotment, dematerialization, restated financials

02

Documentation & Filing

Valuation, draft prospectus, intermediary appointments, exchange approval

03

IPO Launch & Closure

ROC filing, IPO management, application receipt, basis of allocation

04

Listing & Trading

Refunds, allotment, listing, and market making commencement



Operating Procedures Checklist



Capital & Shares

Increase authorization capital and issue bonus shares

Restated Accounts

Prepare 5-year financials via peer review auditor

Key Appointments

Appoint MD, CS, CFO, and independent directors

Board Constitution

Director resignations and board confirmation

5

IPO Resolutions

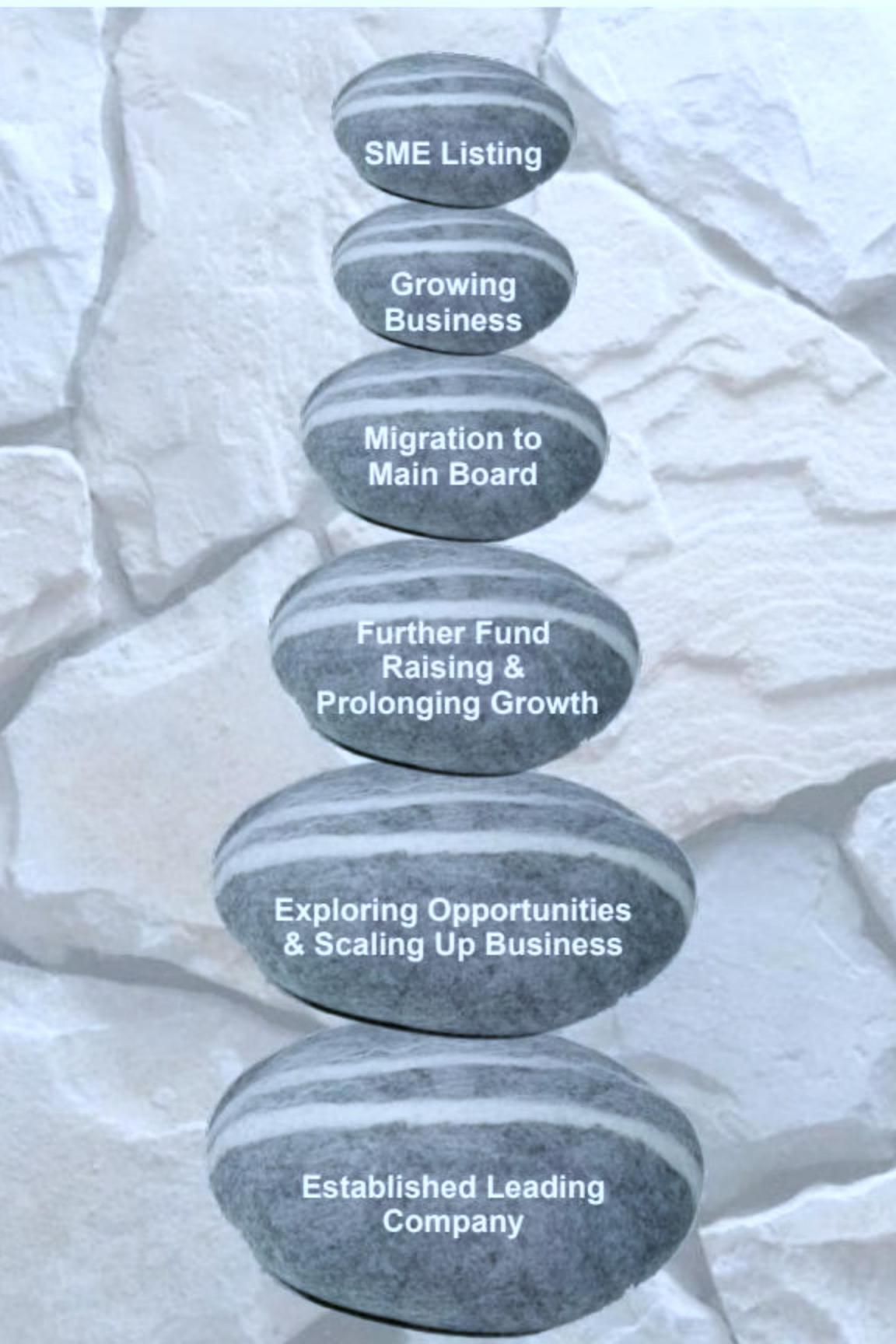
Pass IPO resolution, adopt new AOA, increase borrowing limits

6

Compliance & Demat

NOC from lenders, ISIN application, website updates, statutory committees





Your Business Growth Path

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